



Coaching Agreement

In today's competitive environment, many of the most successful business leaders have experienced tremendous benefits from coaching. Results have included increased revenue and productivity, career advancement, higher employee retention, and the development of effective business strategies.

Our clients have experienced measurable return on investment, increased productivity, and up to 200% revenue growth. Your results may vary depending on your commitment and actions.

Coaching Services: Description, Objectives, Options, Terms, and Agreement of Services

1. **Description:** Coaching is an on-going conversation providing encouragement, guidance and feedback, as you pursue YOUR personal and professional goals. We fully expect you to grow your business by attaining your goals!
2. **Objectives:** Our responsibility is to provide content, insight, tools, wisdom, framework, ideas, and feedback. YOUR responsibility is to move from awareness to action and accountability. Our coaching provides many avenues for you to meet your individual and organizational goals.

The objectives of coaching include, but are not limited to:

- Adding an objective and supportive third party to your leadership team
- Increasing accountability of your personal and professional goals
- Improving specific skills related to your role such as managerial skills, communication, conflict resolution, time management, productivity, and effectiveness
- Sharing best practices from other organizations that have done similar work
- Reviewing strategic business decisions related to operations, customer service, marketing and financials
- Preventing potential problems thereby avoiding expensive, time consuming or embarrassing actions
- Supporting your growth past your own limiting beliefs
- Developing strong relationships
- Resolving conflict
- Mentoring
- Creating a team atmosphere

3. **Options:** Coaching programs require a minimum of one year time invested. Coaching is a marathon, not a sprint!

Gold Service: This package provides individual one-on-one coaching with you as the CEO and owner of the chiropractic practice. These sessions will be conducted over the telephone and last one hour each. Quarterly webinars are included for you and your staff.

*This package also includes one full day of shadowing in your office, facilitation of a follow-up meeting following with staff (up to 2 hours), and a written analysis of the practice.

Your investment for this service is \$11,589.00 for one year or \$997.00 per month.

Silver Service This package provides individual one-on-one coaching with you as the CEO and owner of the chiropractic practice. These sessions will be conducted over the telephone and last one hour each. Quarterly webinars are included for you and your staff.

Your investment for this service is \$7,312.00 for one year or \$629.00 per month.

Bronze Service This package provides individual one-on-one coaching with you as the CEO and owner of the chiropractic practice. These sessions will be conducted over the telephone and last one hour each.

Your investment is \$6324.00 for one year or \$544.00 per month.

**Services that are not included in your package of choice can also be purchased at a later time. The fees for the services will be discussed at time of inquire.

4. **Terms:** The initial consultation is \$300 for a one-hour session. This charge will be credited towards your contract if you sign a coaching agreement.

Telephone sessions will begin on the agreed-upon time. It is your responsibility to call me. If you need to reschedule, 24-hours advance notice is required.

Our coaching relationship is completely confidential. We will never share your identity or any information about you with any other person or organization without your expressed consent.

The duration of our coaching agreement requires a minimum of one year. While my retention percentage is very high, there may come a time when you determine that it is time to complete our coaching relationship. If that time comes, one month notice is required to cancel.

Our services are unconditionally guaranteed. If at any time you feel that you are not getting the support, honesty, coaching, or training that you expect, a mutually agreed-upon action will be taken.

5. **Agreement of Services:**

Name:	
Phone:	
Email Address:	
Coaching Service Level:	

I agree to contract the services of In8Coach and Consulting Group, LLC, Brian P. Rector, to provide coaching services for the purpose of addressing my business and personal objectives and goals. I understand that the coaching relationship is based upon my agenda and this relationship is most effective when I communicate fully. I agree that In8Coach Coaching and Consulting Group, LLC, Brian P. Rector, is free from liability or actions that may be related to suggestions made by Brian P. Rector, or any of his associates.

_____ Signature (*client*)

_____ Date



& Consulting Group, LLC.

Brian P. Rector, D.C.

2511 Garden Road, Building C Suite 100
Monterey, CA 93940
Office (831) 899-5900 Fax (831) 899-5958
Cell (831) 601-9510 www.In8Coach.com
drbrian@In8Coach.com